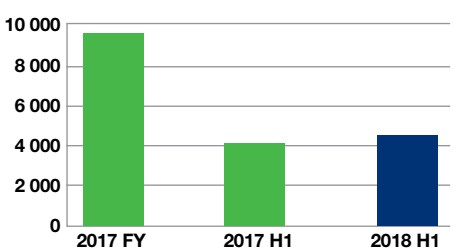
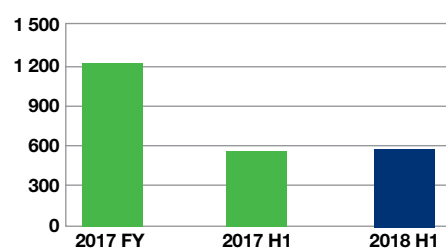


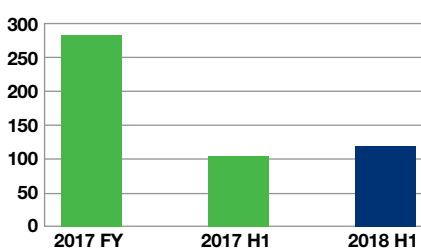
### Revenue (million)



### EBITDA (million)



### HEPS (cents)



Headline earnings per share increased 16% to 132 cents per share compared to the previous comparative period

Revenue increased 10% to R4.5bn compared to the previous comparative period

### GOVERNANCE

At Metair, governance refers to the system whereby we direct, grow and control our business and ensure accountability, transparency and honesty, with balanced focus on performance and conformance taking into account the interests of all stakeholders

Acquisition of 35% shareholding in a Li-ion startup business, namely Prime Motors in Romania. Several Li-ion projects are currently underway with OEMs which could spearhead Metair's entrance into the Li-ion market in the future

### CONDENSED CONSOLIDATED INCOME STATEMENT #

	Six months ended		Year ended
	30 June 2018 R'000 Unaudited	30 June 2017 R'000 Unaudited	31 December 2017 R'000 Audited
Revenue	4 483 478	4 075 750	9 516 657
Cost of sales	(3 646 619)	(3 298 663)	(7 760 976)
Gross profit	836 859	777 087	1 755 681
Other operating income	100 018	48 993	88 678
Distribution, administrative and other operating expenses	(523 991)	(471 187)	(996 846)
Operating profit	412 886	354 893	847 513
Interest income	8 569	15 390	26 179
Interest expense	(89 902)	(90 527)	(200 867)
Share of results of associates	47 415	41 777	102 989
Profit before taxation	378 968	321 533	775 814
Taxation	(97 301)	(81 685)	(188 242)
<b>Profit for the period</b>	<b>281 667</b>	<b>239 848</b>	<b>587 572</b>
Attributable to:			
Equity holders of the company	261 691	223 462	556 182
Non-controlling interests	19 976	16 386	31 390
	<b>281 667</b>	<b>239 848</b>	<b>587 572</b>
Depreciation and amortisation included in the above expenses	125 360	130 544	265 779
Operating lease rentals included in the above expenses	18 235	18 660	37 331
<b>Earnings per share</b>			
Basic earnings per share (cents)	132	113	281
Headline earnings per share (cents)	132	114	281
<b>Diluted earnings per share</b>			
Diluted earnings per share (cents)	131	112	279
Diluted headline earnings per share (cents)	132	113	279
Number of shares in issue ('000)	198 986	198 986	198 986
Number of shares in issue excluding treasury shares ('000)	198 003	197 986	197 970
Weighted average number of shares in issue ('000)	198 003	197 980	197 987
Adjustment for dilutive shares ('000)	1 099	1 137	1 068
Number of shares used for diluted earnings calculation ('000)	199 102	199 117	199 055
<b>Calculation of headline earnings (R'000)</b>			
Net profit attributable to ordinary shareholders	261 691	223 462	556 182
(Profit/loss on disposal of property, plant & equipment – net)	(65)	1 503	(595)
Impairment of property, plant and equipment	300		
<b>Headline earnings</b>	<b>261 926</b>	<b>224 965</b>	<b>555 587</b>

### CONDENSED CONSOLIDATED BALANCE SHEET #

	Six months ended		Year ended
	30 June 2018 R'000 Unaudited	30 June 2017 R'000 Unaudited	31 December 2017 R'000 Audited
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	2 522 820	2 763 612	2 605 737
Intangible assets	740 561	951 646	834 572
Investment in associates	647 454	404 184	580 440
Deferred taxation	1 211	14 759	12 869
	<b>3 912 046</b>	<b>4 134 201</b>	<b>4 033 618</b>
<b>Current assets</b>			
Inventory	1 796 102	1 975 019	1 697 663
Trade and other receivables	1 580 372	1 498 799	1 669 985
Contract assets	231 338		
Taxation	30 909	14 829	32 985
Derivative financial assets	27 799	9 049	314
Cash and cash equivalents	466 473	578 337	670 653
	<b>4 132 993</b>	<b>4 076 033</b>	<b>4 071 600</b>
<b>Total assets</b>	<b>8 045 039</b>	<b>8 210 234</b>	<b>8 105 218</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Stated capital	1 497 931	1 497 931	1 497 931
Treasury shares	(10 152)	(10 323)	(10 152)
Share-based payment reserve	117 964	102 603	115 797
Foreign currency translation reserve	(1 320 527)	(772 330)	(1 104 558)
Equity accounted earnings reserve	369 450	289 053	322 388
Changes in ownership reserve	(21 197)	(21 197)	(21 197)
Retained earnings	3 327 500	2 973 385	3 275 935
<b>Ordinary shareholders' equity</b>	<b>3 960 969</b>	<b>4 059 122</b>	<b>4 076 144</b>
Non-controlling interests	108 841	104 382	119 393
<b>Total equity</b>	<b>4 069 810</b>	<b>4 163 504</b>	<b>4 195 537</b>
<b>Non-current liabilities</b>			
Borrowings	1 161 690	978 947	1 148 806
Post-employment benefits	75 942	87 897	78 724
Deferred taxation	283 158	324 857	298 326
Deferred grant income	198 990	168 650	175 440
Provisions for liabilities and charges	54 001	50 789	52 951
	<b>1 773 781</b>	<b>1 611 140</b>	<b>1 754 247</b>
<b>Current liabilities</b>			
Trade and other payables	1 274 548	1 026 343	1 235 708
Contract liabilities	6 052		
Borrowings	733 559	1 068 533	652 689
Taxation	4 762	34 258	29 260
Provisions for liabilities and charges	119 418	93 878	135 567
Derivative financial liabilities	49	9 571	28 862
Bank overdrafts	63 060	203 007	73 348
	<b>2 201 448</b>	<b>2 435 590</b>	<b>2 155 434</b>
<b>Total liabilities</b>	<b>3 975 229</b>	<b>4 046 730</b>	<b>3 909 681</b>
<b>Total equity and liabilities</b>	<b>8 045 039</b>	<b>8 210 234</b>	<b>8 105 218</b>
Net asset value per share (cents) attributable to ordinary shareholders calculated on number of shares in issue excluding treasury shares	2 000	2 050	2 059
Capital expenditure	125 503	86 664	220 414
Capital commitments:			
– Contracted	38 532	72 824	53 524
– Authorised but not contracted	170 688	81 773	295 949

### CONDENSED CONSOLIDATED SEGMENT REVIEW #

	Revenue			Profit before interest and taxation		
	30 June 2018 R'000 Unaudited	30 June 2017 R'000 Unaudited	31 December 2017 R'000 Audited	30 June 2018 R'000 Unaudited	30 June 2017 R'000 Unaudited	31 December 2017 R'000 Audited
<b>Energy storage</b>						
<b>Automotive</b>						
Local	1 602 337	1 576 071	3 864 239	113 885	119 629	336 517
Direct export	683 638	564 978	1 670 904	69 176	50 013	158 350
	<b>2 285 975</b>	<b>2 141 049</b>	<b>5 535 143</b>	<b>183 061</b>	<b>178 642</b>	<b>494 867</b>
<b>Industrial</b>						
Local	363 949	305 713	652 211	64 710	45 670	92 207
Direct export	11 152	16 679	33 160	1 809	2 211	4 502
	<b>375 101</b>	<b>322 392</b>	<b>685 371</b>	<b>66 519</b>	<b>47 881</b>	<b>96 709</b>
<b>Total energy storage</b>	<b>2 661 076</b>	<b>2 463 441</b>	<b>6 220 514</b>	<b>249 580</b>	<b>226 523</b>	<b>591 576</b>
<b>Automotive components</b>						
<b>Local</b>						
Original equipment	2 125 546	1 860 738	3 832 194	219 971	157 196	357 277
Aftermarket	243 504	243 599	458 895	36 600	38 617	70 312
Non-auto	14 086	12 031	25 895	325	395	295
	<b>2 383 136</b>	<b>2 116 368</b>	<b>4 316 984</b>	<b>256 896</b>	<b>196 208</b>	<b>427 884</b>
<b>Direct exports</b>						
Original equipment	19 250	2 113	5 163	4 168	442	2 021
Aftermarket	19 250	17 686	37 784	4 168	2 717	6 966
	<b>38 500</b>	<b>19 799</b>	<b>42 947</b>	<b>8 336</b>	<b>3 159</b>	<b>9 987</b>
<b>Total automotive</b>	<b>2 402 386</b>	<b>2 136 167</b>	<b>4 359 931</b>	<b>261 064</b>	<b>199 367</b>	<b>436 871</b>
<b>Total segment results</b>	<b>5 063 462</b>	<b>4 599 608</b>	<b>10 580 445</b>	<b>510 644</b>	<b>425 890</b>	<b>1 028 447</b>
Reconciling items:						
– Share of results of associates				47 415	41 777	102 989
– Managed associates *	(579 984)	(523 858)	(1 063 788)	(56 666)	(35 833)	(99 015)
Amortisation of intangible assets arising from business acquisitions				(13 042)	(15 083)	(30 628)
Other reconciling items **				(28 050)	(20 081)	(51 291)
<b>Total</b>	<b>4 483 478</b>	<b>4 075 750</b>	<b>9 516 657</b>	<b>460 301</b>	<b>396 670</b>	<b>950 502</b>
Net interest expense				(81 333)	(75 137)	(174 688)
Profit before taxation				<b>378 968</b>	<b>321 533</b>	<b>775 814</b>

\* Although the results of Hesto Harnesses Proprietary Limited ("Hesto") does not qualify for consolidation, the full results of Hesto have been included in the segmental review. Metair has a 74.9% equity interest and is responsible for the operational management of this associate.

\*\* The reconciling items relate to Metair head office companies.

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# The group has initially applied IFRS 15 and IFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information has not been restated.

**Basis of preparation**  
 The condensed consolidated interim results for the six months ended 30 June 2018 have been prepared in accordance with IAS 34 Interim Financial Reporting, as well as the SAICA Financial Reporting Guidelines as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council. These condensed consolidated results should be read in conjunction with the annual consolidated financial statements for the year ended 31 December 2017, which have been prepared in accordance with International Financial Reporting Standards (IFRS) and comply with the JSE Limited Listings Requirements and the requirements of the Companies Act, 71 of 2008 applicable to summary financial statements.

**Accounting policies**  
 The accounting policies applied in the preparation of the condensed consolidated interim results are in terms of IFRS and except as described below, are consistent with the accounting policies applied in the preparation of the 31 December 2017 consolidated annual financial statements. The interim results have not been reviewed or audited by the group's auditors.

The group has initially adopted IFRS 15 (Revenue from Contracts with Customers) and IFRS 9 (Financial Instruments) from 1 January 2018 and this is the first set of results where IFRS 15 and IFRS 9 have been applied. The adoption of these new standards and increased disclosures will be fully reflected in the group's consolidated financial statements as at and for the year ending 31 December 2018.

The group initially applied IFRS 15 using the modified retrospective method and recognised the cumulative effect of initially applying IFRS 15 as an adjustment to the opening balance of retained earnings of the period that includes the date of initial application – as of 1 January 2018. Under this transition method, the group is required to apply IFRS 15 retrospectively only to contracts that are not completed contracts at the date of initial application, with no restatement of the comparative period information.

The group has taken an exemption not to restate comparative information for prior periods with respect to classification and measurement (including impairment) requirements of IFRS 9. Differences in the carrying amounts of financial assets such as trade receivables and contract assets, resulting from the adoption of IFRS 9, are recognised in retained earnings as at 1 January 2018. The effect of initially applying these standards is mainly attributed to the following:

- Earlier recognition of revenue from automotive parts sold to OEMs ('over-time' recognition).
- Recognition of revenue relating to OEM tooling supply contracts (on a 'principal' rather than 'agent' basis).
- Variable consideration and other revenue pricing adjustments for certain aftermarket distributor agreements and OEM contracts (measurement).
- An increase in impairment losses recognised on financial assets. Under IFRS 9, credit losses (impairment of trade receivables) are recognised earlier than under IAS 39 as IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model.

The net impact of the initial application of the new standards did not have a material effect on opening retained earnings or profit for the period ended 30 June 2018. The group has changed the presentation of certain amounts in the balance sheet at 30 June 2018 to reflect the terminology, reclassification and impact of IFRS 15. The most significant changes relate to recognition of contract assets for OEM automotive parts supply contracts (R202 million) and tooling supply contracts (R29 million) as well as reclassifying R30 million from provisions to inventory regarding the recovery of lead scrap.

**New and revised IFRSs in issue but not yet effective**  
 IFRS 16 – Leases (effective 1 January 2019) – The group anticipates that the application of IFRS 16 will have an impact on amounts reported, resulting in the recognition of right-of-use assets and lease liabilities in respect of lease payments. A detailed review of the potential impact of IFRS 16 is ongoing. As at 31 December 2017, the group has non-cancellable operating lease commitments of R76 million. These contracts are in the process of being individually analysed.

**Contingencies**  
 There has been no material change in the group's contingent liabilities since period-end.

**Borrowings**  
 During the period the group repaid borrowings of R20.5 million (2017: R48.8 million) and raised borrowings of R147.8 million (2017: R198.4 million).

**Post-balance sheet events**  
 There has been no material change since period-end.

**Changes to the board of directors and committees of Metair**  
 Mr JG Best, an independent non-executive director of the company, was appointed as lead independent director, with effect from 30 November 2017. Mr B Mavasha was appointed as an independent non-executive director and member of the company's audit and risk committee, with effect from 1 March 2018.

Mr L Soanes resigned as a member of the company's audit and risk committee, with effect from 1 March 2018. Mr RS Broadley was appointed as a member of the investment committee, with effect from 30 May 2018.

Messrs SG Pretorius and L Soanes were appointed as members of the social and ethics committee, with effect from 14 June 2018. Ms J Gressel and Mr MC Mahlanu resigned as members of the social and ethics committee, with effect from 25 July 2018.

**Withdrawal of cautionary announcement**  
 Shareholders are referred to the cautionary announcement published on SENS on Friday, 1 June 2018 and the subsequent update and renewal of the cautionary announcements published on SENS on Monday, 25 June 2018 and Monday, 2 July 2018, in relation to the potential acquisition of Tovarna Akumulatorskih Baterij d.d. ("TAB"), (the "Potential Transaction").

As mentioned below in the interim results commentary, the board has prioritised the continued focus on maintaining Mutlu's good performance and therefore the company has decided to terminate negotiations in regard to the Potential Transaction. Accordingly, shareholders are no longer required to exercise caution when dealing in the company's securities.

The interim results presentation will be available on the company's website ([www.metair.co.za](http://www.metair.co.za)) and an investor and analyst audio webcast of the presentation will be broadcast on Thursday, 16 August 2018 at 14h00 (SAST). The audio webcast can be accessed through <http://www.corpac.com/Metair16082018>. Alternatively a telephone conference call facility will be available at 14h00 (SAST) on Thursday, 16 August 2018 in South Africa on 011 535 3600 / 010 201 6800 or internationally on +27 11 535 3600 / +27 10 201 6800.

**REGISTRARS**  
 Computershare Investor Services (Pty) Limited  
 Rosebank Towers, 15 Biermann Avenue,  
 Rosebank, 2196

**SPONSOR**  
 One Capital

**INVESTOR RELATIONS**  
 Instinctif Partners

Signed on behalf of the Board in Johannesburg on 15 August 2018

**SG Pretorius – Chairman**

**CT Look – Managing Director**

The condensed consolidated interim results were produced under the supervision of Mr S Douwenga (Finance Director) BCom (Hons), CA(SA).</